

Weslaco Municipal Budget FY 2012 (Proposed)



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City Manager
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Weslaco City Commission

Mayor

Miguel “Mike” Wise

Mayor Pro-Tem

John F. Cuellar

Commissioner

Robert J. Garza

Commissioner

Olga Noriega

Commissioner

Gerardo “Jerry” Tafolla

Commissioner

Lupe V. Rivera

Commissioner

Joe A. Martinez

Presentation Outline

1. Our City's Dollars
2. How We Get Here?
3. General Fund
4. Enterprise Funds
5. Weslaco's Future

1. Our City's Dollars

■ Revenues

- Ad Valorem Property Taxes 69.67
- Sales Taxes
 - State 06.25
 - General Fund 01.00
 - Property Tax Abatement 00.50
 - Economic Development 00.50
- Other (Fines & Fees)
- Public Utility Payments
- Intergovernmental
- General Government Allocation
- Transfers In



1. Our City's Dollars

■ Expenditures

■ General Fund

- General Government
- Public Safety
- Public Facilities
- Health & Welfare
- Culture & Recreation
- Non-Departmental
- Transfers Out

■ Enterprise Funds

- Airport
- Water
- Wastewater
- Solid Waste



1. Our City's Dollars

■ Revenues

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- Sales Taxes
 - State
 - General Fund
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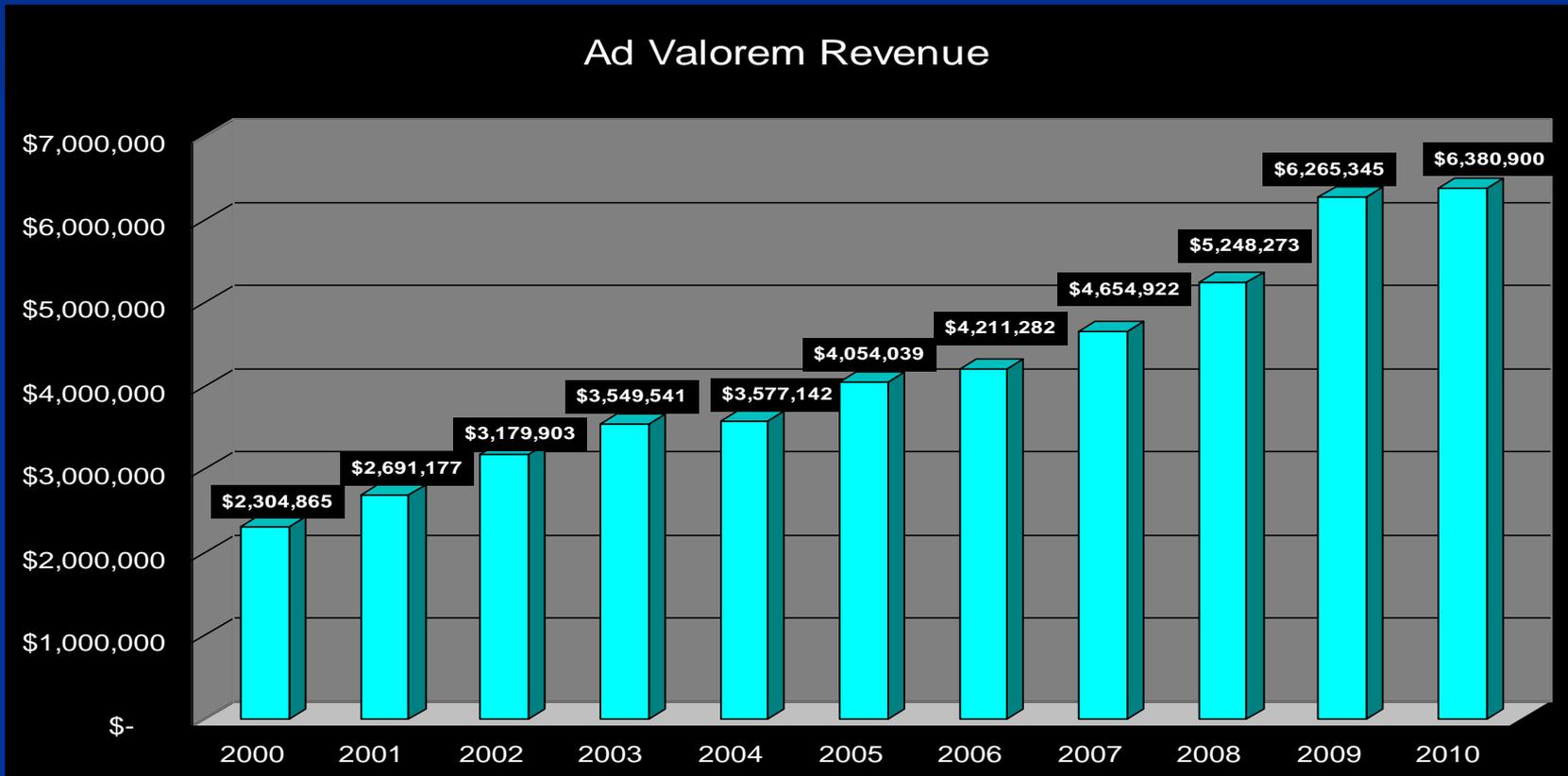
2. How We Get Here?

- Internationally
 - European Financial Crisis
 - Mexico's Drug War
- United States
 - Worst Economy in Generations
 - High Unemployment; Sluggish Job Growth
 - Housing Market Sluggish
 - Health Care approx. 18% of National Economy
 - 48,000 State & Local Gov. Employee Layoffs
- Texas
 - Deficit of approx. \$18-27 Billion
 - Cuts in Health Care, Schools, Parks, Libraries
- Weslaco
 - Revenues Increased...then Decreased
 - Expenditures Increased
 - Personnel Costs Increased
 - General Fund Balance Decreased
 - Bond Ratings Lowered 3x since 2007



2. How We Get Here?

- Property Taxes



2. How We Get Here?

- Sales Taxes



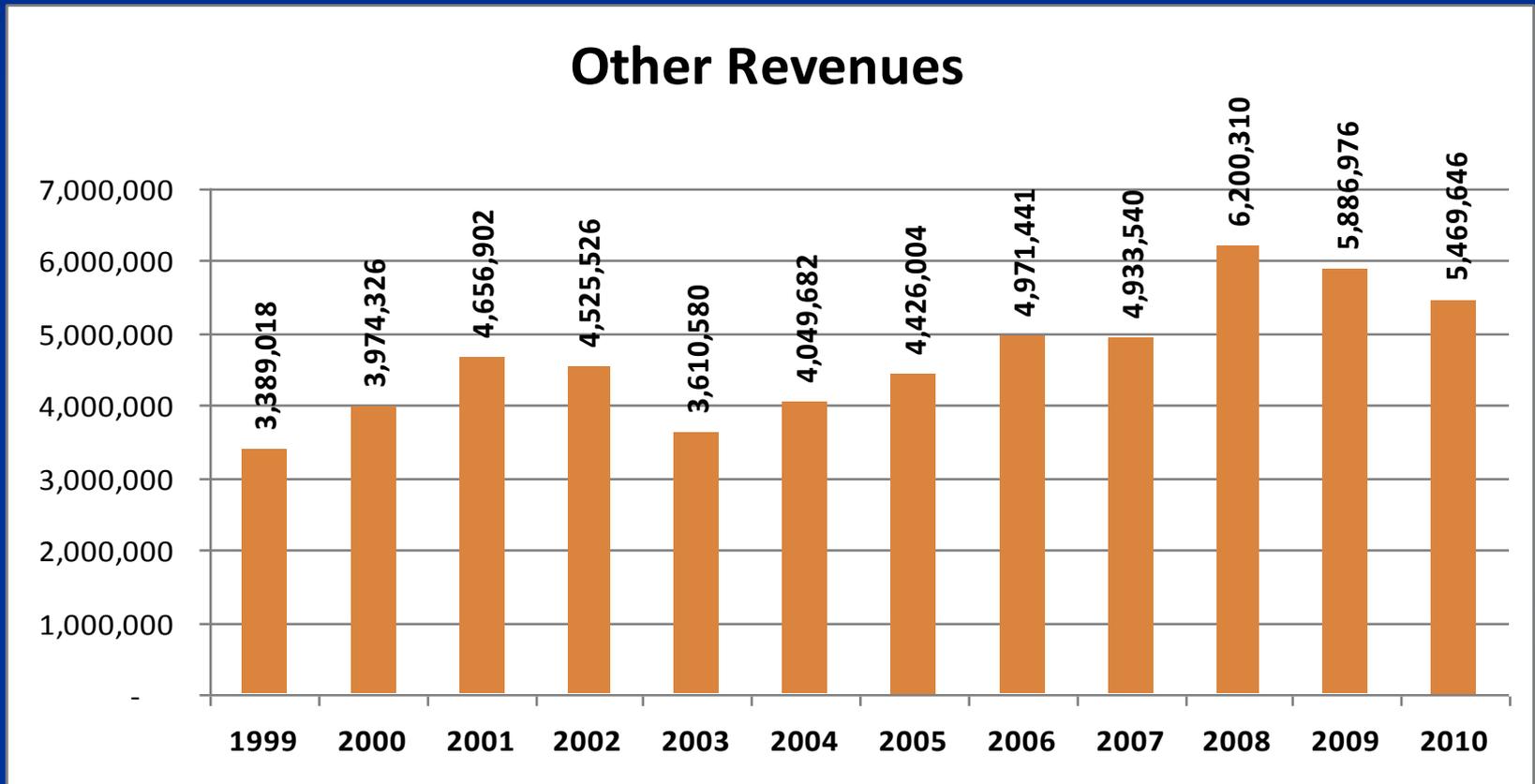
2. How We Get Here?

- 380 Agreements & Sales Rebate Agreements

Entity	Contract Date	Year 1	Total (Yr 2-20)
HEB	June 2007	\$397,068	\$2,850,000
SDI	Oct. 2007	369,303	3,213,255
Lowe's	March 2008	51,589	222,870
Total 380s		817,961	6,266,125
SDI	Oct. 2007	750,000	5,250,000
Lowe's	Jan. 2008	120,000	3,500,000
Academy	July 2010	250,000	1,750,000
Total Rebates		1,200,000	10,500,000
GRAND TOTAL		\$1,937,961	\$16,766,125

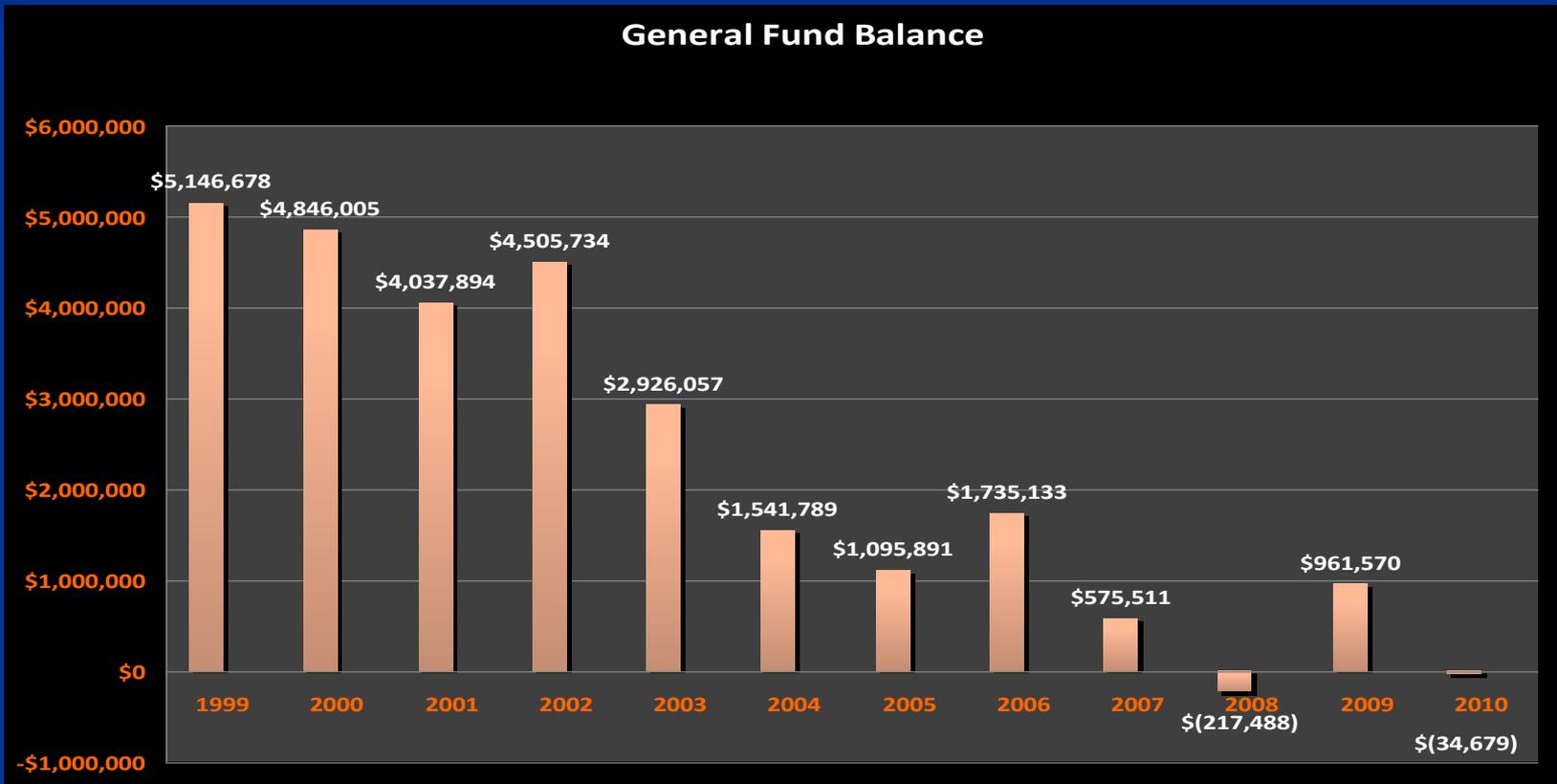
2. How We Get Here?

- Other Revenues (Fines & Fees)



2. How We Get Here?

■ General Fund Balance



3. General Fund

■ Personnel

■ Voluntary Separation Plan (VSP)	None
■ Reduction in Force (RIF)	None
■ Salary Changes	
■ Police, Fire	None
■ Non-Union	None
■ Retirement Contribution	Unchanged (1:1)
■ Sick Leave Buy Back Program	Unchanged
■ Health Insurance	Unchanged
■ Workers Compensation	Unchanged

3. General Fund

- Enhanced Revenues
 - Property Taxes \$0.04/\$100.00 Valuation increase
 - Grants Continuing (Airport, Solar panels)
- Reduced Expenditures
 - Reduce Services None
 - Reduction in Force (RIF) None
 - Voluntary Separation Plan (VSP) None
 - Salary Changes None
- Operating Efficiencies
 - Reorganization None
 - Privatizing None
 - Information Technology None
- Cash Management
 - Contract Administration Review and maximize revenues
 - Grant Administration Review and maximize revenues

Weslaco's Future

- First “Clean” Financial Audit in Years (FY 2010)
- Among Most Transparent Cities in Rio Grande Valley
 - Active Internet Presence (weslacotx.gov)
 - Active on Social Media (Facebook, Twitter, LinkedIn)
 - Comptroller's Fiscal Transparency Program Recognition (Silver 2011)
- New Professional Management Team
- ICMA Center for Performance Measurement Participant (2011)
- ICMA's Certified Local Government Program

Weslaco's Future

- Not business as usual...
- Rather...
- We are Transforming... Evolving... Rebuilding

Weslaco's Future

