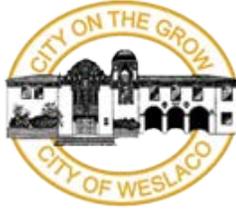


City of Weslaco

"The City on the Grow"



David Suarez, Mayor
Olga M. Noriega, Mayor Pro-Tem, District 3
David Fox, Commissioner, District 1
Gregory Kerr, Commissioner, District 2
Gerardo "Jerry" Tafolla, Commissioner, District 4
Lupe V. Rivera, Commissioner, District 5
Fidel L. Pena, Commissioner, District 6

Mike Perez, Interim City Manager

January 21, 2015

The City of Weslaco is accepting proposals for:

**Mayor Joe V. Sanchez Public Library
E-Rate Basic Maintenance of Internal Connections and Internal Connections
Request for Proposal #2014-15-15**

Objectives of this RFP

The City of Weslaco Public Library invites prospective vendors to submit a proposal to enhance and maintain current Internet Access and supply automated services within the confines of the Schools and Libraries Program of the Universal Service Fund guidelines (E-Rate).

We intend to provide an equitable, level and fair format for submission and evaluation of proposals, in accordance with our requirements and applicable E-rate, state, and local guidelines and procedures. This Request for Proposal (RFP) provides the relevant background and capacity of desired operational specifications and requirements and the evaluation factors we will use to select the successful vendor.

The term of any accepted proposal shall be one year from the date of implementation, or as otherwise defined by Universal Service Fund guidelines (E-rate), and may be renewable annually as provided for under E-rate guidelines or consented to by the City of Weslaco City Commission.

This Request for Proposal (RFP) provides potential vendors with the relevant operational, performance, application, and architectural requirements of the system. This RFP specifically solicits proposals for vendors who can:

- Maintain the library's existing network hardware, software and fittings.
- Implement anticipated equipment upgrades.

The Mayor Joe V. Sanchez Public Library is requesting proposals for a Basic Maintenance of Internal Connections package consisting of approximately 500 hours of network maintenance, wire and cable maintenance, warranties, and technical

support services. In addition the library also seeking proposals for new equipment services, upgrades, and installation. The new equipment or equivalent is outlined in sections that follow. At present, the Library does not have coverage for E-Rate eligible equipment and cannot provide access to such a contract. The preferred main location will be the Mayor Joe V. Sanchez Public Library, 525 South Kansas Avenue, Weslaco, Texas 78596.

All vendor-installed equipment shall integrate with current Cisco and/or Dell equipment and Microsoft software, or reasonably expected upgrades thereto. The vendor shall guarantee full compatibility at peak efficiency, with the equipment in place at the time of installation.

This RFP is funded through the E-Rate program; however, there is no guarantee of E-Rate funding. The award of this RFP by the City of Weslaco Council is not a guarantee of purchase. Decisions to purchase E-Rate eligible items may be dependent upon E-Rate funding and the needs of the City of Weslaco. If no E-Rate funding is provided to the Mayor Joe V. Sanchez Public Library this RFP will be null and void.

Such upgrades should be in place or become deployed during the term of the accepted proposal:

1. Anticipated Equipment Configuration or current available Equivalent

<u>ASA Firewall</u>		
ASA5525VPN-EM750K9	ASA 5525-X w/750 AnyConnect Essentials and Mobile	1
ASA-AC-E-5525	AnyConnect Essentials VPN License - ASA 5525-X (750 Users)	1
ASA-AC-M-5525	AnyConnect Mobile - ASA 5525-X (req. Essentials or Premium)	1
ASA-ANYCONN-CSD-K9	ASA 5500 AnyConnect Client + Cisco Security Desktop Software	1
ASA-VPN-CLNT-K9	Cisco VPN Client Software (Windows, Solaris, Linux, Mac)	1
ASA5500-ENCR-K9	ASA 5500 Strong Encryption License (3DES/AES)	1
ASA5525-MB	ASA 5525 IPS Part Number with which PCB Serial is associated	1
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	1
CON-SW-ASA55257	CISCO BASE ASA 5525-X w/750 AnyConnect Ess and Mob	1
SF-ASA-X-9.1-K8	ASA 9.1 Software image for ASA 5500-X Series,5585-X & ASA-SM	1

IDF Room 1		
WS-C3850-24P-S	Cisco Catalyst 3850 24 Port PoE IP Base	1
PWR-C1-715WAC	715W AC Config 1 Power Supply	1
C3850-NM-2-10G	Cisco Catalyst 3850 2 x 10GE Network Module	1
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	1
CAB-TA-NA	North America AC Type A Power Cable	1
CON-SW-WS-C384PS	CISCO BASE Cisco Catalyst 3850 24 Port PoE IP Base	1
S3850UK9-33SE	CAT3850 Universal k9 image	1
SFP-10G-LRM=	10GBASE-LRM SFP Module	1
STACK-T1-50CM	50CM Type 1 Stacking Cable	1
SMT1500RM2U	APC Smart-UPS 1500VA LCD RM 2U 120V	1
IDF Room 2		
WS-C3850-48F-S	Cisco Catalyst 3850 48 Port Full PoE IP Base	1
PWR-C1-1100WAC	1100W AC Config 1 Power Supply	1
C3850-NM-2-10G	Cisco Catalyst 3850 2 x 10GE Network Module	1
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	1
CAB-TA-NA	North America AC Type A Power Cable	1
CON-SW-WSC388FS	CISCO BASE Cisco Catalyst 3850 48 Port Full PoE IP	1
S3850UK9-33SE	CAT3850 Universal k9 image	1
SFP-10G-LRM=	10GBASE-LRM SFP Module	1
STACK-T1-50CM	50CM Type 1 Stacking Cable	1
SMT1500RM2U	APC Smart-UPS 1500VA LCD RM 2U 120V	1
IDF Room 3		
WS-C3850-48F-S	Cisco Catalyst 3850 48 Port Full PoE IP Base	1
PWR-C1-1100WAC	1100W AC Config 1 Power Supply	1
C3850-NM-2-10G	Cisco Catalyst 3850 2 x 10GE Network Module	1
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	1
CAB-TA-NA	North America AC Type A Power Cable	1
CON-SW-WSC388FS	CISCO BASE Cisco Catalyst 3850 48 Port Full PoE IP	1
S3850UK9-33SE	CAT3850 Universal k9 image	1
SFP-10G-LRM=	10GBASE-LRM SFP Module	1
STACK-T1-50CM	50CM Type 1 Stacking Cable	1
SMT1500RM2U	APC Smart-UPS 1500VA LCD RM 2U 120V	1
MDF Room		
MDF_WS-C3850-48F-S	Cisco Catalyst 3850 48 Port Full PoE IP Base	4
PWR-C1-1100WAC	1100W AC Config 1 Power Supply	4
C3850-NM-2-10G	Cisco Catalyst 3850 2 x 10GE Network Module	4
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	4
CAB-TA-NA	North America AC Type A Power Cable	4
CON-SW-WSC388FS	CISCO BASE Cisco Catalyst 3850 48 Port Full PoE IP	4

S3850UK9-33SE	CAT3850 Universal k9 image	4
SFP-10G-LRM=	10GBASE-LRM SFP Module	2
STACK-T1-1M	1M Type 1 Stacking Cable	4
MDF_WS-C4500X-16SFP+	Catalyst 4500-X 16 Port 10G IP Base, Front-to-Back, No P/S	1
C4KX-NM-BLANK	Catalyst 4500X Network Module Blank	1
C4KX-PWR-BLANK	Catalyst 4500X power supply Blank	1
C4500X-16P-IP-ES	IP Base to Ent. Services license for 16 Port Catalyst 4500-X	1
C4KX-PWR-750AC-R	Catalyst 4500X 750W AC front to back cooling power supply	1
CAB-US515-C15-US	NEMA 5-15 to IEC-C15 8ft US	1
CON-SW-WSC16SFX	CISCO BASE Catalyst 4500-X 16 Port 10G IP Base, Fro	1
GLC-SX-MMD	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	1
GLC-T	1000BASE-T SFP	1
S45XUK9-34-1512SG	CAT4500-X Universal Crypto Image	1
SD-X45-2GB-E	Catalyst 4500 2GB SD Memory Card	1
SFP-10G-LR	10GBASE-LR SFP Module	1
SFP-10G-LRM	10GBASE-LRM SFP Module	6
SFP-10G-SR	10GBASE-SR SFP Module	1
<u>APC Net Shelters</u>		
AR3150	Net Shelter SX 42U 750mm Wide x 1070mm Deep Enclosure	1
AR3100	Net Shelter SX 42U 600mm Wide x 1070mm Deep Enclosure	2
<u>Equipment Installation</u>	Installation of Cisco Equipment or Equivalent	1
	Installation of APC Equipment or Equivalent	1

2. Existing Library Equipment Configuration (Network is 99% Cisco equipment, including the following models):

CISCO3945	C3900SPE150	SW	CON-SW-3945V	1
AIR-CAP2602I-A-K9	FCW1713LO6N	SW	CON-SWC262IAB	10
ASA5520-BUN-K9	JMX1308L1Z7	SW	CON-SW-AS2BUNK9	1
AIR-LAP1242G-A-K9	FTX1309B1YK	SW	CON-SW-1242GAK9	10
WS-C3750E-48PD-SF	FDO1305R05S	SW	CON-SW-3750E4PT	1
WS-C3750E-48PD-SF	FDO1305R064	SW	CON-SW-3750E4PT	1
WS-C6513	SAL1232ZHS7	SW	CON-SW-WS-C6513	1

Cisco B-Series Server		SW	CON-UCS1-2Z0001	1
Cisco B-Series Server		SW	CON-UCS1-1S6100	1
Cisco B-Series Server		SW	CON-UCS1-2C6508	1
Cisco B-Series Server		SW	CON-UCS1-B66251	1
Cisco B-Series Server		SW	CON-UCS1-B66251	1
Cisco B-Series Server		SW	CON-UCS1-B66252	1
VMware 5.1		ISV1	CON-ISV1-VSENTP1A	1
VMware 5.1		ISV1	CON-ISV1-UCSTD1A	1
Unity Connection 9.1		ESW		100
Cisco UC 9.1		ESW		100
Unity Connection 9.1		UCSS		100
Cisco UC 9.1		UCSS		100

3. Basic Support and Maintenance

Library Network Maintenance Package of Number of Hours/ year (non-Cisco Smartnet)	1
Requirement of: 500 hours services request per year of network technical maintenance and cabling support care based in Rio Grande Valley (RGV) – Texas.	500

WADVULTRA-PX-23	PD1220350008 – SYCF40KF 1 Year Advantage Ultra Service Plan this includes (1)	1
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WSAPMV-UG-01	1 Year Stand Alone PM or Recertification	1
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Basic Maintenance

Library Network Maintenance Package Number of Hours/ year (non-Cisco SmartNet)

Requirement of: 500 hours services request per calendar year of network technical maintenance and cabling support care based in Rio Grande Valley (RGV) - Texas.

General

City of Weslaco Public Library is located at 525 South Kansas Avenue in Weslaco, Texas. It serves a population of 57,000 in the city proper and surrounding areas. Current Internet connectivity equipment consists of a Cisco Router and a point-to-point fiber connection (100 Megabits per second).

Internet load

The current internet load consists of over 100 computers, which are networked into Cisco equipment and Cisco and/or Dell servers, and supporting hardware and software. We are able to provide wireless access greater than 300 wireless devices at one time.

Current telecommunications and data

Verizon Southwest provides local phone service and T-1 voice trunk service. AT&T provides long-distance service.

Current internet access

SmartCom is the library's current internet service provider. We wish to keep fiber optic technology as the mode of Internet access.

Right to Reject

The City of Weslaco reserves the right to reject any, all, or portions of responses to this RFP even if all the stated requirements are met. In addition, the City of Weslaco may enter into negotiations with more than one vendor simultaneously and award the transaction to any vendor in negotiations without prior notification to any other vendor. The City of Weslaco reserves the right to select portions of the proposals while rejecting other portions. The awarding of the proposal will take place at a City Council meeting to be announced at a later date.

Installation Terms

The successful proposal shall provide the following services and requirements at no additional cost above the initial proposal price on equipment or furniture. The proposal should include the cost of installation, transportation of the items to the building, location of the items at their proper location within the building, uncrating, complete assembly, and adjustment by a trained installation mechanic with removal of all debris. Equipment is to be complete including operating/owner's manuals, wiring, and piping. The equipment should be made ready for electrical and/or fluid service connection by the City of Weslaco. After connections, vendors must ready the machine, start up, analyze, and correct any malfunctions of the equipment. Vendors should provide all material equipment and labor to place machinery in top operating conditions and to fully assemble furniture.

Vendor References and Qualifications

Vendors must provide a minimum of five references (public libraries in the RGV are preferred). These references must be for projects that are similar in scope, design, and have been completed by the vendor within the last three years. References that are not positive will be grounds for vendor disqualification. Vendors should provide reference names, phone numbers, and emails of the primary contact person.

Vendors must supply the number of employees with maintenance of enterprise Microsoft and Cisco Professional Certifications for Windows Server, Call Manager, Unity, Wireless, Routers and Switches, VMware, Firewalls and Basic Network Training on relevant to Cisco or equivalent Network Infrastructure Design.

Standards, Documentation and Training

Vendors must comply with all standards described in the City of Weslaco guidelines. Any deviation from these standards must be approved by the City of Weslaco. Vendors will be responsible for some minor training of Mayor Joe V. Sanchez Public Library staff on the operation, maintenance and service of the exhibits and equipment. A manual will be required that includes operation and upkeep instructions, drawings, diagrams and equipment list and warranties. This should be supplied in CD/DVD, USB, or Online download format.

The City of Weslaco requires that vendors furnish a certificate of insurance as required by Texas Labor Code 406.096. Coverage must be as follows (minimum amounts):

Worker's Compensation	Statutory Limit
Comprehensive General / Liability Occurrence	\$1,000,000
Bodily Injury Property / Damage Aggregate	\$1,000,000
Comprehensive Auto	\$1,000,000

RFP EVALUATION FACTORS

Instructions to vendors (5 points)

Project Schedule

By allowed date within 28 day window

Wednesday, January 21, 2015 to Tuesday, February 17, 2015

Vendor selection and contract date will be at the 28 day window.

Closing Time and Date

Responses to this RFP must be submitted in sealed packages on or before

Wednesday, February 18, 2015 on or before 10:00 a.m.

Delivery shall be made during normal working hours (Monday-Friday 8:00am to 5:00pm) unless prior approval has been obtained from Buyer I Finance Department.

Response and Submission

For inquiries and responses shall be sent to:

Homer Rhodes

Buyer II

hrhodes@weslacotx.gov

Finance Department

Weslaco City Hall

255 South Kansas Avenue

Weslaco, Texas 78596-6158

(956) 447-2240

Provide three (3) printed copies on company letterhead and one (1) copy save on USB flash drive in a PDF format, on company letterhead. Proposals will be accepted **Wednesday, February 18, 2014 on or before 10:00 a.m.** At which time they will be opened, but not read publicly, at the office of the Buyer I Finance Department. The selected proposal will be announced publicly at a later City Council Meeting. Vendors are responsible to complete the City of Weslaco Purchasing Vendor Application which is located at City's web site. Proposals are to be hand delivered or mailed to Homer Rhodes, Buyer I Finance Department. Failure to do so will disqualify vendor. Incomplete responses will not be considered.

Questions and Clarification

For questions and clarification regarding the terms of this RFP, please contact:

Martin J. Mata
Assistant Library Director
mjmata@weslacopl.us
Mayor Joe V. Sanchez Public Library
(Weslaco Public Library)
525 South Kansas Avenue
Weslaco, Texas 78596-6215
(956) 968-4533

Questions and clarifications asked by any one vendor shall be made available to all on the City's web site (www.weslacotx.gov) as provided in the Schools and Libraries (E-Rate) Form 470. Questions arising out of this RFP must be received in writing by emailed copy on company letterhead. Responses to all questions received in proper time frame will be answered in writing and distributed to all vendors known to have picked up the RFP. In order to assure prompt and timely posting of all questions and clarifications, the deadline for submittal shall be by **Tuesday, February 10, 2015 on or before 10:00 a.m.**

Proposal Period

The term on the contract will be from July 1, 2015 until June 30, 2016.

Response to Questions:

Vendor shall respond to questions as specified by **Tuesday, February 10, 2015 on or before 10:00 a.m.**

Vendor Background Questions (20 points)

- 1.) Number of years your company has been in business.
- 2.) Where is your head office, your sales and customer service offices located?
- 3.) Where is your billing office?
- 4.) Number of employees in your company.
- 5.) Number of employees in local (RGV) site (if applicable).
- 6.) Number of employees in customer service.
- 7.) Number of employees with technical certifications.
- 8.) Number of employees in local (RGV) site (if applicable) with technical Certifications.
- 9.) Are your hardware and software dependent on third party vendors for manufacturing?
- 10.) Please list any items from current or anticipated equipment which you will not be able to provide maintenance.
- 11.) Please provide a minimum of five references (public libraries in the RGV are preferred). For each reference provide names and phone numbers of the primary contact person.

Repair / Response Times (15 points)

- 1.) How long will it take for you to have a qualified technician on site? (Response Time) during regular business hours (Monday-Friday 8:00am to 5:00pm)
- 2.) How long will it take for you to have a qualified technician on site outside normal business hours?
- 3.) Are repairs routed and tracked from a local (RGV) site?
- 4.) Is the contact number for repair located at a local (RGV) site?
- 5.) Please provide a direct number to the person(s) who can provide immediate decisions on pricing and expansion.
- 6.) Please provide a direct number for the person(s) who can immediately facilitate repairs during normal business hours (Monday-Friday 8:00-5:00)
- 7.) Please provide a direct number for the person(s) who can immediately facilitate evening and weekend repairs.

Future Offerings (5 points)

- 1.) What new technology does your company plan to utilize in the near future that

would be an advantage to the Mayor Joe V. Sanchez Public Library?

- 2.) What is the most significant factor affecting the future success of your company and what is being planned to address it?

Market Differentiation (10 points)

- 1.) Provide a brief summary of your company's history in the marketplace. Limit response to 2 pages.
- 2.) Please describe any features, services, or practices you provide in relation to the products requested which set you apart from your competition.
- 3.) Identify other Public Libraries in the Rio Grande Valley for whom your company has provided similar service. Specify the services provided.
- 4.) Please describe how you charge for onsite visits. Specify whether you charge a minimum number of hours per onsite visit, and if so how many, or whether you charge for the actual hours devoted to a project.

Proposal and Pricing (45 points)

This section shall be evaluated as one concrete item of up to 45 points.

Service or function	Quantity and/or Capacity:	AMOUNT
Basic Maintenance		
CISCO maintenance on qualifying items(warranties)		
Other qualifying Maintenance		
Equipment		

Support Details

Supplement any additional cost, such as instillation, assembly, etc. Vendor should provide an exhaustive list of all associated cost within their proposals.

Support services for online and telephone-based network technical assistance and tools are not eligible.

Identify the project cost is separate in two amounts that will show the breakdown of the regular total price and the E-Rate total price.

Please fill out, sign and submit with your proposal response the enclosed IRS Form W-9 and Vendor Background Questionnaire. We look forward to hearing from you.